FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

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INTRODUCTORY SECTION

DECEMBER 31, 2020

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WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA ELECTED AND APPOINTED OFFICIALS DECEMBER 31, 2020

Office	Name	Term Expires
Board of Supervisors		
Chair	Leo Speltz	2022
Vice Chair	Jerry Mueller	2022
Treasurer	Josh Elsing	2020
Secretary	Andy Kronebusch	2020
Member	Bill Rowekamp	2020
Appointed		
District Manager Interim District Manager	Daryl Buck Wanda Anderson	Retired - July 31, 2021 Indefinite

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FINANCIAL SECTION

DECEMBER 31, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Supervisors Winona County Soil and Water Conservation District Lewiston, Minnesota

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of the Winona County Soil and Water Conservation District (the District) as of and for the year ended December 31, 2020, and the related notes to financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the District as of December 31, 2020, and the respective changes in financial position and budgetary comparison for the General Fund and the special revenue fund, Root River Watershed One Watershed, One Plan (1W1P), for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Board of Supervisors Page 2

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The introductory section is presented for purposes of additional analysis and is not a required part of the basic financial statements. The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Smith, Schapp and associates, Led.

Red Wing, Minnesota December 21, 2021

This section of the Winona County Soil and Water Conservation District's (the District's) annual financial report presents our discussion and analysis of the District's financial performance during the fiscal year that ended on December 31, 2020. Please read it in conjunction with the District's financial statements, which immediately follow this section.

USING THIS ANNUAL REPORT

This annual report consists of three parts – Management's Discussion and Analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include a series of financial statements. The Statement of Net Position of Governmental Activities and the Statement of Activities of Governmental Activities provide information about the activities of the District as a whole and present a longer-term view of the District's finances. Fund financial statements start on page 7. For the General Fund, these statements tell how these services were financed in the short term as well as what remains for future spending. The General Fund statements also report the District's fund. Since soil and water conservation districts are single-purpose, special-purpose governments, they are generally able to combine the government-wide and fund financial statements into single presentations. The District has elected to present in this format.

DISTRICT-WIDE STATEMENTS

The district-wide statements report information about the District as a whole using accounting methods similar to those used by private-sector companies. The statement of net position includes all of the District's assets, deferred outflows of resources, liabilities, and deferred inflows of resources. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two district-wide statements report the District's net position and how it has changed. Net position, the difference between the District's assets and deferred outflows of resources and liabilities and deferred inflows of resources, are one way to measure the District's financial health or position. Over time, increases or decreases in the District's net position is an indicator of whether its financial position is improving or deteriorating.

In the district-wide financial statements the District's activities are shown in one category titled Governmental Activities. All of the District's basic services are included here.

FUND FINANCIAL STATEMENTS

The fund financial statements provide detailed information about the District's funds, not the District as a whole. The District presents a General Fund and a Special Revenue Fund for Root River Watershed One Watershed, One Plan Fund (1W1P), which are governmental funds. All of the District's basic services are reported in the General Fund, which focuses on how money flows into and out of that fund and the balances left at year-end that are available for spending. The Root River Watershed One Watershed, One Plan Fund accounts for the resources related to the watershed based implementation funding grants received from the state of Minnesota. These governmental funds are reported using an accounting method called modified accrual accounting. This method measures cash and all other financial assets that can be readily converted to cash. The governmental funds statements provide a detailed short-term view of the District's general government operations and the basic services it provides.

FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE

Net Position. The District's net position from Governmental activities was \$90,555 on December 31, 2020. This was an increase of \$32,209 from the prior year.

	Total					
	2020		2019			
Assets						
Current and other assets	\$ 1,349,441	\$	775,802			
Capital assets	 34,307		49,267			
Total assets	1,383,748		825,069			
Deferred Outflows of Resources	 22,595		35,238			
Liabilities						
Current liabilities	1,025,294		502,896			
Long-Term liabilities	 254,304		218,436			
Total liabilities	 1,279,598		721,332			
Deferred Inflows of Resources	36,190		80,629			
Net Position						
Investment in capital assets	34,307		49,267			
Unrestricted	 56,248		9,079			
Total net position	\$ 90,555	\$	58,346			

FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE (Continued)

District's Revenue. The District's total revenues were \$1,141,723 for the year ended December 31, 2020, compared to \$784,382 for the year ended December 31, 2019. This increase of \$357,341 is primarily due to additional grant funding received during 2020 and the spending of Intergovernmental 1W1P funds received and unearned in the prior year.

A condensed version of the Statement of Activities follows:

	Total				
	2020			2019	
Revenue					
Intergovernmental	\$	708,274	\$	529,571	
Intergovernmental 1W1P		410,607		215,575	
Charges for services		10,568		8,040	
Investment earnings		4,174		7,116	
Rental income		5,096		5,096	
Miscellaneous		3,004		18,984	
Total revenues		1,141,723		784,382	
Expenses					
Conservation		1,109,514		775,473	
Change in net position		32,209		8,909	
Net position, beginning of year		58,346		49,437	
Net position, end of year	\$	90,555	\$	58,346	

The cost of all governmental activities was \$1,109,514 for the year ended December 31, 2020, compared to \$775,473 for the year ended December 31, 2019. This increase of \$334,041 is primarily due to an increase in state project expenditures as allowed by the additional funding noted above.

FINANCIAL ANALYSIS OF THE GENERAL FUND

The financial performance of the District as a whole is reflected in its governmental funds as well. As the District completed the year, its governmental funds reported a combined fund balance of \$324,147, an increase of \$51,241 from last year's ending fund balance of \$272,906.

GENERAL FUND BUDGETARY HIGHLIGHTS

The actual revenue was \$266,463 greater than budgeted due to grant funding being greater than anticipated. The actual charges to appropriations (expenditures) were \$212,729 above the final budgeted amounts primarily due to revenues being more than anticipated allowing for additional budgeted project expenditures.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

As of December 31, 2020, the District had \$34,307 of capital assets, net of accumulated depreciation. Total depreciation expense for the year was \$14,960.

	Total						
			2019				
Equipment	\$	114,681	\$	114,681			
Less accumulated depreciation		80,374		65,414			
Total	\$	34,307	\$	49,267			

Long-Term Liabilities

As of December 31, 2020, the District had \$38,468 in accrued compensated absences and \$215,836 in net pension liability. This compares to \$35,986 as of December 31, 2019 for accrued compensated absences and \$182,450 in net pension liability.

CONTACTING THE DISTRICT'S FINANCIAL MANAGEMENT

This financial report is designed to provide citizens, taxpayers, customers, and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the money it receives. If you have questions about this report or need additional information contact the Winona County Soil and Water Conservation District at 400 Wilson St., Lewiston, MN 55952. The phone number is 507-523-2171.

BASIC FINANCIAL STATEMENTS

DECEMBER 31, 2020

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WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA GOVERNMENTAL FUNDS BALANCE SHEET AND STATEMENT OF NET POSITION OF GOVERNMENTAL ACTIVITIES December 31, 2020

	General	Root River Watershed 1W1P	Total Governmental Funds	Reconciliation	Governmental Activities
Assets					
Cash and cash equivalents Due from other governmental units Prepaid expenditures	\$ 437,131 47,263 9,674	\$ 855,373	\$ 1,292,504 47,263	\$	\$ 1,292,504 47,263 9,674
Capital assets Equipment (net of accumulated depreciation)				34,307	34,307
Total Assets	494,068	855,373	1,349,441	34,307	1,383,748
Deferred Outflows of Resources					
Deferred pension outflows				22,595	22,595
Liabilities					
Other accrued liabilities	18,758		18,758		18,758
Deposit on tree orders	7,336		7,336		7,336
Unearned revenue	143,827	855,373	999,200		999,200
Noncurrent liabilities:					
Net pension liability				215,836	215,836
Compensated absences				38,468	38,468
Total Liabilities	169,921	855,373	1,025,294	254,304	1,279,598
Deferred Inflows of Resources					
Deferred pension inflows				36,190	36,190
Fund Balance / Net Position					
Fund Balance					
Nonspendable	9,674		9,674	(9,674)	
Assigned:					
Operating reserve	113,054		113,054	(113,054)	
Compensated absences	38,468		38,468	(38,468)	
Scholarship	1,085		1,085	(1,085)	
Unassigned	161,866		161,866	(161,866)	
Total Fund Balance	324,147		324,147	(324,147)	
Net Position					
Investment in capital assets				34,307	34,307
Unrestricted				56,248	56,248
Total Net Position				90,555	90,555
Total Fund Balance / Net Position	\$ 324,147	\$	\$ 324,147	\$ (233,592)	\$ 90,555

WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA RECONCILIATION OF NET POSITION IN THE DISTRICT-WIDE FINANCIAL STATEMENTS AND FUND BALANCE IN THE FUND BASIS FINANCIAL STATEMENTS December 31, 2020

Amounts reported for governmental activities in the statement of net position are different because:

Total governmental fund balances (page 7)		\$ 324,147
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. Governmental funds - capital assets Less: Accumulated depreciation	\$ 114,681 80,374	
		34,307
Long-term liabilities, are not due and payable in the current period and therefore are not reported in the funds.		
Net pension liability and deferred pension inflows and outflows Compensated absences	\$ (229,431) (38,468)	
	 (00,400)	 (267,899)
Net position of governmental activities (page 7)		\$ 90,555

WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA GOVERNMENTAL FUNDS REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE AND STATEMENT OF ACTIVITIES OF GOVERNMENTAL ACTIVITIES For the Year Ended December 31, 2020

	General	Root River Watershed 1W1P		Total Governmental Funds		l Reconciliation		Governmental Activities	
Revenues									
Intergovernmental revenue	\$ 708,274	\$	410,607	\$	1,118,881	\$		\$	1,118,881
Charges for services	10,568				10,568				10,568
Investment earnings	1,766		2,408		4,174				4,174
Rental income	5,096				5,096				5,096
Miscellaneous	 3,004				3,004				3,004
Total Revenues	 728,708		413,015		1,141,723				1,141,723
Expenditures Conservation:									
Current	 677,467		413,015		1,090,482		19,032		1,109,514
Total Expenditures	 677,467		413,015		1,090,482		19,032		1,109,514
Net Change in Fund Balance / Net Position	51,241				51,241		(19,032)		32,209
FUND BALANCE / NET POSITION - BEGINNING	 272,906				272,906		(214,560)		58,346
FUND BALANCE / NET POSITION - ENDING	\$ 324,147	\$		\$	324,147	\$	(233,592)	\$	90,555

WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES For the Year Ended December 31, 2020

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds (page 9)	\$ 51,241
Governmental funds reported capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. Depreciation expense	(14,960)
In the statement of activities, certain operating expenses - net pension liability and compensated absences - are measured by the amounts earned during the year. In the governmental funds, however, expenditures for these items are measured by the amount of financial resources used (essentially, the amounts actually paid).	
Net pension liability and deferred pension inflows and outflows\$ (1,590)Compensated absences(2,482)	
	(4,072)
Change in net position of governmental activities (page 9)	\$ 32,209

WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA GENERAL FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL For the Year Ended December 31, 2020

	Budgeted Amounts			2020		Over (Under)		
		Original		Final	Actual		Final Budget	
REVENUES								
Intergovernmental								
County	\$	235,331	\$	235,331	\$	240,331	\$	5,000
State	Ŷ	204,714	Ψ	204,714	Ψ	428,521	Ψ	223,807
Federal						39,422		39,422
Total Intergovernmental		440,045		440,045		708,274		268,229
Charges for services		11,000		11,000		10,568		(432)
Miscellaneous								
Interest earnings		2,500		2,500		1,766		(734)
Rental income		5,200		5,200		5,096		(104)
Other		3,500		3,500		3,004		(496)
Total Miscellaneous		11,200		11,200		9,866		(1,334)
TOTAL REVENUES		462,245		462,245		728,708		266,463
EXPENDITURES District Operations								
Personnel services		363,720		363,720		357,074		(6,646)
Other services and charges		56,437		56,437		64,345		7,908
Supplies		2,250		2,250		944		(1,306)
Capital outlay	_	10,000		10,000				(10,000)
Total District Operations		432,407		432,407		422,363		(10,044)
Project Expenditures								
County		22,581		22,581		22,061		(520)
District		9,750		9,750		8,853		(897)
State						224,190		224,190
Total Project Expenditures		32,331		32,331		255,104		222,773
TOTAL EXPENDITURES		464,738		464,738		677,467		212,729
NET CHANGE IN FUND BALANCE		(2,493)		(2,493)		51,241		53,734
FUND BALANCE - BEGINNING		272,906		272,906		272,906		
FUND BALANCE - ENDING	\$	270,413	\$	270,413	\$	324,147	\$	53,734

See Notes to Financial Statements

WINONA COUNTY SOIL AND WATER CONSERVATION DISTRICT LEWISTON, MINNESOTA ROOT RIVER WATERSHED ONE WATERSHED, ONE PLAN FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL For the Year Ended December 31, 2020

	Budgeted	I Amounts	2020	Over (Under)
	Original	Final	Actual	Final Budget
REVENUES Intergovernmental State	\$ 2,083,896	\$ 2,083,896	\$ 410,607	\$ (1,673,289)
Miscellaneous Interest earnings			2,408	2,408
TOTAL REVENUES	2,083,896	2,083,896	413,015	(1,670,881)
EXPENDITURES				
Ag Practices	1,173,599	1,173,599	158,975	(1,014,624)
Grant Administration	136,820	136,820	45,450	(91,370)
Project Development	95,324	95,324	22,197	(73,127)
Technical Assistance	678,153	678,153	186,393	(491,760)
TOTAL EXPENDITURES	2,083,896	2,083,896	413,015	(1,670,881)
NET CHANGE IN FUND BALANCE				
FUND BALANCE - BEGINNING				
FUND BALANCE - ENDING	\$	\$	\$	\$

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2020

NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

The financial statements of the Winona County Soil and Water Conservation District (the District) are prepared in accordance with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The following is a summary of the more significant accounting policies:

Financial Reporting Entity

The District is organized under the provisions of Minnesota Statutes Chapter 103C. The District is governed by a Board of Supervisors composed of five members nominated by voters of the District and elected to four-year terms by the voters of the County.

The purpose of the District is to assist land occupiers in applying practices for the conservation of soil and water resources. These practices are intended to control wind and water erosion, pollution of lakes and streams, and damage to wetlands and wildlife habitats.

The District provides technical and financial assistance to individuals, groups, districts, and governments in reducing costly waste of soil and water resulting from soil erosion, sedimentation, pollution and improper land use.

Each fiscal year the District develops a work plan which is used as a guide in using resources effectively to provide maximum conservation of all lands within its boundaries. The work plan includes guidelines for employees and technicians to follow in order to achieve the District's objectives.

The District is not considered a part of Winona County because, even though the County provides a significant amount of the District's revenues in the form of an appropriation, it does not retain any control over the operations of the District.

Generally accepted accounting principles require that the financial reporting entity include the primary government and component units for which the primary government is financially accountable. Under these principles the District does not have any component units.

Government-Wide Financial Statements

The government-wide financial statements (the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the District.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function.

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of cash flows. Grants and similar items are recognized as revenues as soon as all eligibility requirements imposed by the provider have been met.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. Summary of Significant Accounting Policies (Continued)

Fund Financial Statements

The accounts of the District are organized on the basis of funds, each of which is considered a separate accounting entity. The operations of each fund are accounted for by providing a separate set of self-balancing accounts, which comprise its assets, liabilities, fund equity, revenues and expenditures. District resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled.

The major funds of the District are presented as follows:

The *general fund* is the District's primary operating fund. It accounts for all financial resources and transactions except those required to be accounted for in other funds.

The *special revenue fund* accounts for all activities associated with the One Watershed, One Plan (1W1P) for the Root River Watershed joint powers agreement for the management, restoration and protection of resources within the Root River Watershed.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose the District considers all revenues, except reimbursement grants, to be available if they are collected within 60 days of the end of the current fiscal period.

Reimbursement grants are considered available if they are collected within one year of the end of the current fiscal period. Expenditures are recorded when a liability is incurred under accrual accounting.

Intergovernmental revenues are reported in conformity with the legal and contractual requirements of the individual programs. Generally, grant revenues are recognized when the corresponding expenditures are incurred.

Investment earnings are recognized when earned. Other revenues are recognized when they are received in cash because they usually are not measurable until then.

In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, revenues for nonexchange transactions are recognized based on the principal characteristics of the revenue. Exchange transactions are recognized as revenue when the exchange occurs.

Budget Information

The District adopts an estimated revenues and expenditures budget for the General Fund and Root River Watershed One Watershed, One Plan Fund. Comparisons of estimated revenues and budgeted expenditures to actual are presented in the financial statements in accordance with generally accepted accounting principles. Amendments to the original budget require Board approval. The District does not use encumbrance accounting.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. Summary of Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Investments

Cash and investments are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. Investments are stated at fair value.

Receivables

Receivables are collectible within one year.

Prepaid Expenses

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements.

Capital Assets

Capital assets are reported on a net (depreciated) basis. Capital assets are defined by the District as assets with an initial, individual cost of more than \$5,000 and an estimated useful life greater than one year. General capital assets are valued at historical or estimated historical cost.

The cost of property, plant and equipment is depreciated over the estimated useful lives of the related assets. Leasehold improvements are depreciated over the lesser of the term of the related lease or the estimated useful lives of the assets. Depreciation is computed on the straight-line method. For the purpose of computing depreciation, the useful life for machinery and equipment is five to ten years.

Deferred Outflows of Resources

In addition to assets, the financial statements will sometimes report a separate section of deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until that time. The District has one type and is pension related and is reported on the statement of net position.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. Summary of Significant Accounting Policies (Continued)

Unearned Revenue

Governmental funds and government-wide financial statements report unearned revenue in connection with resources that have been received, but not yet earned. Unearned revenue as of December 31, 2020 represents unearned advances from the Minnesota Board of Water and Soil Resources (BWSR) for administrative service grants and for the cost-share program. Revenues will be recognized when the related program expenditures are recorded.

Vacation and Sick Leave

Under the District's personnel policies, employees are granted annual leave and sick leave in varying amounts based on their length of service. Annual leave accrual varies from 8 to 17 hours per month. Sick leave accrual is 8 hours per month. The limit on the accumulation of annual leave is 175 hours and the limit on the accumulation of sick leave is 800 hours. Upon termination of employment from the District, employees are paid annual leave and up to 50% of unused sick leave.

The amount reported as compensated absences benefits consists of unpaid, accumulated vacation and sick balances. The liability has been calculated using the vested method, in which leave amounts are accrued for both employees who currently are eligible to receive termination payments and other employees who are expected to become eligible in the future to receive such payments upon termination. The liability is reported in governmental funds only if they have mature and is accrued when incurred in the government-wide statements.

Deferred Inflows of Resources

In addition to liabilities, the financial statements will sometimes report a separate financial statement element, deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The District has one type and is pension related and reported in the statement of net position.

Pensions

For purposes of measuring the net pension liability, deferred outflows/inflows of resources, and pension expense, information about the fiduciary net position of the Public Employees Retirement Association (PERA) and additions to/deductions from PERA's fiduciary net position have been determined on the same basis as they are reported by PERA except that PERA's fiscal year end is June 30. For this purpose, plan contributions are recognized as of employer payroll paid dates and benefit payments and refunds are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. Summary of Significant Accounting Policies (Continued)

Classification of Net Position

Net position in the government-wide financial statements is classified in the following categories:

<u>Investment in Capital Assets</u> – the amount of net position representing capital assets net of accumulated depreciation.

<u>Restricted Net Position</u> – the amount of net position for which external restrictions have been imposed by creditors, grantors, contributors, or laws or regulations of other governments; and restrictions imposed by law through constitutional provisions or enabling legislation.

<u>Unrestricted Net Position</u> – the amount of net position that does not meet the definition of investment in capital assets or restricted

Classifications of Fund Balances

Fund balance is divided into five classifications based primarily on the extent to which the District is bound to observe constraints imposed upon the use of the resources in the General Fund. The classifications are as follows:

<u>Nonspendable</u> – the nonspendable fund balance category includes amounts that cannot be spent because they are not in spendable form, or are legally or contractually required to be maintained intact. The "not in spendable form" criterion includes items that are not expected to be converted to cash.

<u>Restricted</u> – fund balance is reported as restricted when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws and regulations of other governments; or are imposed by law through constitutional provisions or enabling legislation.

<u>Committed</u> – the committed fund balance classification includes amounts that can be used only for the specific purposes imposed by formal action (resolution) of the Board. Those committed amounts cannot be used for any other purposes unless the Board removes or changes the specified use by taking the same type of action (resolution) it employed to previously commit those amounts.

<u>Assigned</u> – amounts in the assigned fund balance classification the District intends to use for specific purposes that do not meet the criteria to be classified as restricted or committed. In the General Fund, assigned amounts represent intended uses established by the Board or the Board Administrator who has been delegated that authority by Board resolution.

<u>Unassigned</u> – unassigned fund balance is the residual classification for the General Fund and includes all spendable amounts not contained in the other fund balance classifications.

The District applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

2. Stewardship and Accountability

Excess expenditures over appropriation during 2020 – The General Fund had expenditures in excess of budget of \$212,729. All excess expenditures were a result of planned process.

3. Cash and Investments

<u>Deposits</u>

Minnesota Statutes 118A.02 and 118A.04 authorize the District to designate a depository for public funds and to invest in certificates of deposit. Minnesota Statute 118A.03 requires that all District deposits be protected by insurance, surety bond, or collateral. When not covered by insurance or surety bonds, the market value of collateral pledged shall be at least ten percent more than the amount on deposit (plus accrued interest) at the close of the financial institution's banking day.

Authorized collateral includes treasury bills, notes and bonds; issues of U.S. government agencies; general obligations rated "A" or better; revenue obligations rated "AA" or better; irrevocable standards letters of credit issued by the Federal Home Loan Bank; and certificates of deposit. Minnesota Statutes require that securities pledged as collateral be held in safekeeping in a restricted account at the Federal Reserve Bank or in an account at a trust department of a commercial bank or other financial institution that is not owned or controlled by the financial institution furnishing the collateral.

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank failure, the District's deposits may not be returned to it. The District does not have a deposit policy for custodial credit risk. As of December 31, 2020, the District's deposits were not exposed to custodial credit risk.

Fair Value Measurement

Fair value measurements are determined utilizing the framework established by the Governmental Accounting Standards Board. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

3. Cash and Investments (Continued)

Fair Value Measurement (continued)

The three levels of the fair value hierarchy are as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the District has the ability to access
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data. Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets
 - o Quoted prices for identical assets or liabilities in inactive markets
 - Inputs other than quoted prices that are observable for the asset or liability
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means

If the asset or liability has a specific (contractual) term, Level 2 input must be observable for substantially the full term of the asset or liability

• Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

There were no assets measured at fair value on a recurring basis noted at the District.

4. Capital Assets

Capital asset activity for the year ended December 31, 2020 was as follows:

Governmental Activities	Beginning Balance		A	dditions	Disposals	Ending Balance		
Capital assets, being depreciated: Equipment	\$	114,681	\$		\$	\$	114,681	
Less accumulated depreciation for: Equipment		65,414		14,960			80,374	
Governmental activities capital assets, net	\$	49,267	\$	(14,960)	\$	\$	34,307	

Depreciation for the year ended December 31, 2020 was \$14,960.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

5. Long-Term Liabilities

The following is a summary of changes in long-term obligations for the year ended December 31, 2020.

	Beginning Balance Additions Reductions		Ending Balance	Amounts Due Within One Year	
Governmental Activities Compensated Absences	\$ 35,986	\$ 2,561	<u>\$ 79</u>	\$ 38,468	\$

6. Risk Management

The District is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; workers' compensation claims; and natural disasters. Property and casualty liabilities and workers' compensation are insured through Minnesota Counties Intergovernmental Trust. The District retains risk for the deductible portion of the insurance. The amounts of these deductibles are considered immaterial to the financial statements.

The Minnesota Counties Intergovernmental Trust is a public entity risk pool currently operated as a common risk management and insurance program for its members. The District pays an annual premium based on its annual payroll. There were no significant increases or reductions in insurance from the previous year or settlements in excess of insurance coverage for any of the past three fiscal years.

7. Operating Leases

The District leases office space on a yearly basis. Under the current agreement total costs for the year ended December 31, 2020 were \$11,615.

8. Commitments and Contingencies

The District participates in a number of federal and state agency assisted grant programs. These programs are subject to program compliance audits by the grantors or their representatives. The District does not anticipate any audit adjustments or disallowed program expenditures that would-be material in relation to the general purpose financial statements taken as a whole.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide

Plan Description

The District participates in the following cost-sharing multiple-employer defined benefit pension plans administered by Public Employees Retirement Association of Minnesota (PERA). PERA's defined benefit pension plans are established and administered in accordance with *Minnesota Statutes* Chapters 353 and 356. PERA's defined benefit pension plans are tax qualified plans under Section 401 (a) of the Internal Revenue Code.

1. General Employees Retirement Plan

The General Employees Retirement Plan covers certain full time and part-time employees of the District. General Employees Plan members belong to the Coordinated Plan. Coordinated Plan members are covered by Social Security.

Benefits Provided

PERA provides retirement, disability, and death benefits. Benefit provisions are established by state statute and can only be modified by the state legislature. Vested, terminated employees who are entitled to benefits but are not receiving them yet are bound by the provisions in effect at the time they last terminated their public service.

1. General Employees Plan Benefits

General Employees Plan benefits are based on a member's highest average salary for any five successive years of allowable service, age, and years of credit at termination of service. Two methods are used to compute benefits for PERA's Coordinated Plan members. Members hired prior to July 1, 1989, receive the higher of Method 1 or Method 2 formulas. Only Method 2 is used for members hired after June 30, 1989. Under Method 1, the accrual rate for Coordinated members is 1.2 percent for each of the first 10 years of service and 1.7 percent for each additional year. Under Method 2, the accrual rate for Coordinated members is 1.7 percent for all years of service. For members hired prior to July 1, 1989 a full annuity is available when age plus years of service equal 90 and normal retirement age is 65. For members hired on or after July 1, 1989, normal retirement age is the age for unreduced Social Security benefits capped at 66.

Benefit increases are provided to benefit recipients each January. The postretirement increase is equal to 50 percent of the cost-of-living adjustment (COLA) announced by the SSA, with a minimum increase of at least 1 percent and a maximum of 1.5 percent. Recipients that have been receiving the annuity or benefit for at least a full year as of the June 30 before the effective date of the increase will receive the full increase. Recipients receiving the annuity or benefit for at least one month but less than a full year as of the June 30 before the effective a reduced prorated increase. For members retiring on January 1, 2024, or later, the increase will be delayed until normal retirement age (age 65 if hired prior to July 1, 1989, or age 66 for individuals hired on or after July 1, 1989). Members retiring under Rule of 90 are exempt from the delay to normal retirement.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide (Continued)

Contributions

Minnesota Statutes Chapter 353 sets the rates for employer and employee contributions. Contribution rates can only be modified by the state Legislature.

1. General Employees Fund Contributions

Coordinated Plan members were required to contribute 6.50 percent of their annual covered salary in fiscal year 2020 and the District was required to contribute 7.50 percent for Coordinated Plan members. The District's contributions to the General Employees Fund for the year ended December 31, 2020 were \$19,055. The District's contributions were equal to the required contributions as set by the state statute.

Pension Costs

1. General Employees Fund Pension Costs

At December 31, 2020, the District reported a liability of \$215,836 for its proportionate share of the General Employees Fund's net pension liability. The District's net pension liability reflected a reduction due to the State of Minnesota's contribution of \$16 million. The State of Minnesota is considered a nonemployer contributing entity and the state's contribution meets the definition of a special funding situation. The State of Minnesota's proportionate share of the net pension liability associated with the District totaled \$6,636. The net pension liability was measured as of June 30, 2020, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The District's proportion share of the net pension liability was based on the District's contributions received by PERA during the measurement period for employer payroll paid dates from July 1, 2019 through June 30, 2020 relative to the total employer contributions received from all of PERA's participating employers. The District's proportionate share was 0.0036 percent at the end of the measurement period and 0.0033 percent for the beginning of the period.

District's proportionate share of the net pension liability	\$ 215,836
State of Minnesota's proportionate share of the net pension	
liability associated with the District	 6,636
Total	\$ 222,472

For the year ended December 31, 2020, the District recognized pension expense of \$1,590 for its proportionate share of the General Employees Plan's pension expense. In addition, the District recognized \$578 as grant revenue for its proportionate share of the State of Minnesota's pension expense for the annual \$16 million contribution.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide (Continued)

Pension Costs (continued)

At December 31, 2020, the District reported its proportionate share of General Employees Plan's deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	 ed Outflows	Deferred Inflows of Resources		
Difference between expected and				
actual economic experience	\$ 1,823	\$	613	
Changes in actuarial assumptions			7,345	
Difference between projected and				
actual investment earnings			3,268	
Changes in proportion	10,926		24,964	
Contributions paid to PERA subsequent	,		·	
to the measurement date	 9,846			
Total	\$ 22,595	\$	36,190	

The \$9,846 reported as deferred outflows of resources related to pensions resulting from District contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended December 31, 2021. Other amounts reported as deferred outflows and deferred inflow of resources related to pensions will be recognized in pension expense as follows:

Year Ending	Pension Expense			
December 31:	Amount			
2021	\$	(23,144)		
2022		(10,970)		
2023		6,502		
2024		4,171		

Total Pension Expense

Pension expense recognized by the District for the year ended December 31, 2020 is as follows:

2,168

General Employee Fund \$

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide (Continued)

Actuarial Assumptions

The total pension liability in the June 30, 2020, actuarial valuation was determined using an individual entry-age normal actuarial cost method and the following actuarial assumptions:

Assumptions	GERF
Inflation	2.25% per year
Salary Growth	3.00% per year
Investment Rate of Return	7.50%

Salary increases were based on a service-related table. Mortality rates for active members, retirees, survivors, and disabilitants were based on Pub-2010 General Employee Mortality table for the General Employees Plan for males and females, as appropriate, with slight adjustments to fit PERA's experience. Cost of living benefit increases after retirement for retirees are assumed to be 1.25 percent per year for the General Employees Plan.

Actuarial assumptions used in the June 30, 2020 valuation were based on the results of actuarial experience studies. The most recent four-year experience study for the General Employees Plan was completed in 2019. The assumption changes were adopted by the Board and became effective with the July 1, 2020 actuarial valuation.

The following changes in actuarial assumptions and plan provisions occurred in 2020:

Changes in Actuarial Assumptions:

- The price inflation assumption was decreased from 2.50% to 2.25%.
- The payroll growth assumption was decreased from 3.25% to 3.00%.
- Assumed salary increase rates were changed as recommended in the June 30, 2019 experience study. The net effect is assumed rates that average 0.25% less than previous rates.
- Assumed rates of retirement were changed as recommended in the June 30, 2019 experience study. The changes result in more unreduced (normal) retirements and slightly fewer Rule of 90 and early retirements.
- Assumed rates of termination were changed as recommended in the June 30, 2019 experience study. The new rates are based on service and are generally lower than the previous rates for years 2-5 and slightly higher thereafter.
- Assumed rates of disability were changed as recommended in the June 30, 2019 experience study. The change results in fewer predicted disability retirements for males and females.
- The base mortality table for healthy annuitants and employees was changed from the RP-2014 table to the Pub-2010 General Mortality table, with adjustments. The base mortality table for disabled annuitants was changed from the RP-2014 disabled annuitant mortality table to the PUB-2010 General/Teacher disabled annuitant mortality table, with adjustments.
- The mortality improvement scale was changed from Scale MP-2018 to Scale MP-2019.
- The assumed spouse age difference was changed from two years older for females to one year older.
- The assumed number of married male new retirees electing the 100% Joint & Survivor option changed from 35% to 45%. The assumed number of married female new retirees electing the 100% Joint & Survivor option changed from 15% to 30%. The corresponding number of married new retirees electing the Life annuity option was adjusted accordingly.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide (Continued)

Actuarial Assumptions (continued)

Changes in Plan Provisions:

• Augmentation for current privatized members was reduced to 2.0% for the period July 1, 2020 through December 31, 2023 and 0.0% after. Augmentation was eliminated for privatizations occurring after June 30, 2020.

The State Board of Investment, which manages the investments of PERA, prepares an analysis of the reasonableness on a regular basis of the long-term expected rate of return using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce an expected long-term rate of return by weighting the expected future rates of return by the target asset allocation percentages. The target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Domestic Stocks	35.5%	5.10%
International Stocks	17.5%	5.30%
Bonds (Fixed Income)	20.0%	0.75%
Alternative Assets (Private Markets)	25.0%	5.90%
Cash	2.0%	0.00%
Total	100%	

Discount Rate

The discount rate used to measure the total pension liability in 2020 was 7.50 percent. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and employers will be made at the rates specified in Minnesota Statutes. Based on these assumptions, the fiduciary net position of the General Employees Fund was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. Defined Benefit Pension Plans – Statewide (Continued)

Pension Liability Sensitivity

The following presents the District's proportionate share of the net pension liability for all plans it participates in, calculated using the discount rate disclosed in the preceding paragraph, as well as what the District's proportionate share of the net pension liability would be if it were calculated using a discount rate one percentage point lower or one percentage point higher than the current discount rate:

Sensitivity Analysis							
Net Pension Liability at Different Discount Rates							
General Employees Fund							
1% Lower	6.50% \$	345,911					
Current Discount Rate	7.50%	215,836					
1% Higher	8.50%	108,535					

Pension Plan Fiduciary Net Position

Detailed information about each pension plan's fiduciary net position is available in a separately-issued PERA financial report that includes financial statements and required supplementary information. That report may be obtained on the Internet at www.mnpera.org.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

10. Joint Powers Agreement

In early 2014, the Winona County Soil and Water Conservation District joined together with other planning partners located in Root River Watershed area to submit a nomination to pilot a One Watershed, One Plan (1W1P). The six-county watershed planning area includes those portions of Dodge, Fillmore, Houston, Mower, Olmsted and Winona counties that drain to the Root River, the Minnesota portion of the Upper Iowa River Watershed and the Mississippi-Reno Watershed in Houston County.

With the development of the initial One Watershed, One Plan for the Root River Watershed almost completed in 2017, the Counties of Dodge, Fillmore, Houston, Mower, Olmsted and Winona by and through their respective County Boards of Commissioners; the Dodge, Fillmore, Root River, Mower, Olmsted and Winona County Soil and Water Conservation Districts (SWCDs), by and through their respective Soil and Water Conservation District Boards of Supervisors; and the Crooked Creek Watershed District, by and through its Board of Managers entered into a joint powers agreement pursuant to Minnesota Statues Chapter 471.59.

This agreement does not establish a joint powers entity but sets out the terms and provisions by which the parties will continue the cooperative and collaborative work of the Counties, the Soil and Water Conservation Districts and the Crooked Creek Watershed District with the Board of Water and Soil Resources (BWSR) in an advisory capacity for the continued planning and implementation of the One Watershed, One Plan for the Root River Watershed in the future.

Winona County Soil and Water Conservation District has been designated, by the JPA Policy Committee, the Fiscal Agent for the Root River Watershed One Watershed, One Plan.

As Fiscal Agent they agreed to:

- a. Accept all fiscal responsibilities associated with grant agreements applied for and received by the One Watershed, One Plan.
- b. Perform financial transactions as part of contract implementation.
- c. Pursuant to Minn. Stat. Section 471.59, Subd. 3, provide for strict accountability of all funds and report of all receipts and disbursements and annually provide a full and complete audit report.
- d. Provide the Policy Committee and its members with such records as are necessary to describe the financial condition of the grant agreements the Policy Committee reviews.
- e. Responsible for fiscal records retention consistent with the Fiscal Agent's records retention schedule until termination of agreement. At that time, the fiscal records will be turned over to the Day-to-Day Contact.

REQUIRED SUPPLEMENTAL INFORMATION

DECEMBER 31, 2020

Schedule of District's Contributions GERF Retirement Funds Last Ten Years

Fiscal Year Ended December 31	R	atutorily equired ntribution (a)	Re Stat	ontributions in elation to the utorily Required ontributions (b)	Contribution Deficiency (Excess) (a-b)	(District's Covered ayroll (c)	a Perce District's	utions as entage of s Covered yroll
2015 2016 2017 2018 2019 2020 2021 2022 2023 2023 2024	\$	14,123 17,432 20,310 19,846 18,617 19,055	\$	14,123 17,432 20,310 19,846 18,617 19,055	\$	\$	188,307 232,426 270,795 264,613 248,227 254,067		7.50% 7.50% 7.50% 7.50% 7.50% 7.50%

NOTE: This schedule is intended to show information for ten years. Additional years will be displayed as they become available.

Schedule of District's Proportionate Share of Net Pension Liability Public Employees PERA Last Ten Years (presented prospectively)

Fiscal Year Ended June 30	District's Proportionate (Percentage) of Net Pension Liability (Asset)	District's Proportionate Share (Amount) of the Net Pension Liability (Asset) (a)	District's Proportionate Share of State of Minnesota's Proportionate Share of the Net Pension Liability (b)	Share of Net Pension Liability and District's Share of Minnesota's Share of the Net Pension Liability (a+b)	District's Covered Payroll (c)	District's Proportionate Share (Amount) of the Net Pension Liability (Asset) as a Percentage of its Covered Payroll (a+b)/c	Net Position as
2015	0.0033%	\$ 171,023	\$	\$ 171,023	\$ 195,726	87.38%	78.19%
2016	0.0033%	267,944	3,454	271,398	204,977	130.72%	68.90%
2017	0.0041%	261,741	3,267	265,008	262,212	99.82%	75.90%
2018	0.0042%	232,999	7,576	240,575	267,704	87.04%	79.50%
2019	0.0033%	182,450	5,666	188,116	256,420	71.15%	80.20%
2020	0.0036%	215,836	6,636	222,472	251,147	85.94%	79.06%
2021							
2022							
2023							
2024							

NOTE: This schedule is intended to show information for ten years. Additional years will be displayed as they become available.

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OTHER REPORT SECTION

DECEMBER 31, 2020

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MINNESOTA LEGAL COMPLIANCE

Independent Auditor's Report

To the Board of Supervisors Winona County Soil and Water Conservation District Lewiston, Minnesota

We have audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of Winona County Soil and Water Conservation District, Lewiston, Minnesota, as of and for the year ended December 31, 2020, and the related notes to financial statements, which collectively comprise the District's basic financial statements and have issued our report thereon dated December 21, 2021.

The *Minnesota Legal Compliance Audit Guide for Political Subdivisions*, promulgated by the State Auditor pursuant to Minn. Stat. § 6.65, contains six categories of compliance to be tested: contracting and bidding, deposits and investments, conflicts of interests, tax increment financing, claims and disbursements, and miscellaneous provisions. Our audit considered all of the listed categories, except that we did not test for compliance with the provisions for tax increment financing because the District does not administer any tax increment financing districts.

In connection with our audit, nothing came to our attention that caused us to believe that the District failed to comply with the provisions of the *Minnesota Legal Compliance Audit Guide for Political Subdivisions*. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the District's noncompliance with the above referenced provisions.

This report is intended solely for the information and use of those charged with governance and management of Winona County Soil and Water Conservation District and the State Auditor and is not intended to be and should not be used by anyone other than these specified parties.

Smith, Schapp and associates, Ltd.

Red Wing, Minnesota December 21, 2021